

Reducing staff costs is one of the top reasons why businesses decide to embrace outsourcing.

To give you an estimate of the long-term savings you can achieve with Yempo, we put together this document that outlines average salaries for commonly outsourced roles in Singapore, Australia, the United States, Canada, and the United Kingdom and compared them to the cost at Yempo.

*Note: The annual salary is **salary only**, while Annual Yempo Cost includes salary, office accommodation, management oversight, all IT infrastructure, and office and pantry supplies. It represents the total cost of the employee.*

IT Roles

1. Singapore (SGD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Technical Support Analyst	42,00	22,800	57,600
Infrastructure Engineer	60,700	41,900	56,400
Software Developer	49,000	23,800	75,600
Software Tester	42,000	24,600	52,200
Solutions Architect	110,000	51,400	175,800

2. Australia (AUD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Technical Support Analyst	55,000	21,500	100,500
Infrastructure Engineer	100,700	39,820	182,640
Software Developer	67,520	22,410	135,330
Software Tester	63,000	23,110	119,670
Solutions Architect	125,000	48,920	228,240

3. United Stated (USD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Technical Support Analyst	50,000	16,500	100,550
Infrastructure Engineer	103,000	30,600	217,200
Software Developer	70,000	17,200	158,400
Software Tester	56,000	17,700	114,900
Solutions Architect	115,000	37,600	232,200

4. Canada (CAD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Technical Support Analyst	49,300	21,200	84,300
Infrastructure Engineer	90,000	39,100	152,700
Software Developer	63,000	22,100	122,700
Software Tester	52,000	22,800	87,600
Solutions Architect	100,000	48,000	156,000

5. United Kingdom (GBP)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Technical Support Analyst	29,200	12,500	50,000
Infrastructure Engineer	49,000	23,200	77,400
Software Developer	39,200	13,100	78,300
Software Tester	25,700	13,500	36,600
Solutions Architect	63,900	28,400	106,500

Finance Roles

1. Singapore (SGD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Accounts Payable	36,521	20,801	47,161
Accounts Receivable	36,000	21,213	44,362
General Accountant	47,262	20,762	79,500
Finance Manager	82,000	37,133	134,601

2. Australia (AUD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Accounts Payable	57,000	19,662	112,014
Accounts Receivable	59,000	20,064	116,807
General Accountant	56,166	19,624	109,626
Finance Manager	91,307	35,612	167,085

3. United Stated (USD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Accounts Payable	43,000	15,158	83,525

Accounts Receivable	42,000	15,471	79,587
General Accountant	51,000	15,129	107,613
Finance Manager	88,000	27,562	181,314

4. Canada (CAD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Accounts Payable	39,000	19,571	58,286
Accounts Receivable	38,000	19,970	54,091
General Accountant	50,000	19,534	91,399
Finance Manager	78,000	35,368	127,896

5. United Kingdom (GBP)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Accounts Payable	23,000	10,653	37,041
Accounts Receivable	19,000	10,876	24,371
General Accountant	42,000	10,632	94,104
Finance Manager	52,000	19,508	97,476

Engineering Roles

1. Singapore (SGD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Civil Engineer	45,000	23,000	66,000
Civil Designer	45,000	20,000	75,000
Drafter	29,000	21,000	24,000
Surveyor	43,000	23,000	60,000
Architect	61,000	21,000	120,000

2. Australia (AUD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Civil Engineer	72,000	22,000	150,000
Civil Designer	73,000	19,000	162,000
Drafter	56,000	20,000	108,000
Surveyor	71,000	22,000	147,000
Architect	75,000	20,000	165,000

3. United Kingdom (GBP)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Civil Engineer	31,000	12,000	57,000
Civil Designer	24,000	10,000	42,000
Drafter	22,000	11,000	33,000
Surveyor	25,000	12,000	39,000
Architect	35,000	11,000	72,000

4. Canada (CAD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Civil Engineer	64,000	22,000	126,000
Civil Designer	61,000	19,000	126,000
Drafter	47,000	20,000	81,000
Surveyor	92,000	22,000	210,000
Architect	70,000	20,000	150,000

5. USA (USD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Civil Engineer	64,000	17,000	141,000
Civil Designer	58,000	16,000	126,000
Drafter	44,000	15,000	87,000
Surveyor	69,000	17,000	156,000
Architect	69,000	15,000	162,000

6. South Africa (ZAR)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Civil Engineer	330,000	216,000	342,000
Civil Designer	240,000	191,000	147,000
Drafter	130,000	196,000	198,000
Surveyor	275,000	216,000	177,000
Architect	334,000	199,000	405,000

Startup Roles

1. Singapore (SGD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
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Virtual Assistant	28,524	19,404	27,359
Marketing Specialist	46,002	20,254	77,244
HR Specialist	43,763	19,399	73,092
Software Developer	49,000	23,800	75,600
General Accountant	47,262	20,762	79,500

2. Australia (AUD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Virtual Assistant	44,013	18,141	77,615
Marketing Specialist	67,909	18,985	146,773
HR Specialist	69,908	18,136	155,316
Software Developer	67,520	22,410	135,330
General Accountant	56,166	19,624	109,626

3. United Kingdom (GBP)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Virtual Assistant	23,975	9,889	42,257
Marketing Specialist	32,651	10,366	66,855
HR Specialist	39,111	9,886	87,674
Software Developer	39,200	13,100	78,300
General Accountant	42,000	10,632	94,104

4. Canada (CAD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Virtual Assistant	35,292	17,911	52,141
Marketing Specialist	49,489	18,730	92,278
HR Specialist	54,097	17,906	108,573
Software Developer	63,000	22,100	122,700
General Accountant	50,000	19,534	91,399

5. USA (USD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Virtual Assistant	33,011	13,688	57,968
Marketing Specialist	50,820	14,313	109,521
HR Specialist	50,624	13,684	110,820
Software Developer	70,000	17,200	158,400
General Accountant	51,000	15,129	107,613

Digital Marketing Roles

1. Singapore (SGD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Digital Marketing Manager	63,741	35,157	85,751
Search Engine Optimizer Specialist	29,832	21,271	25,682
Social Media Marketing Manager	43,179	20,414	68,296
Digital Marketing Copywriter	36,492	19,611	50,644
Analytics Manager	83,658	47,355	108,910
Content Manager	59,052	30,290	86,287

2. Australia (AUD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Digital Marketing Manager	99,600	35,572	192,085
Search Engine Optimizer Specialist	73,584	21,444	156,421
Social Media Marketing Manager	81,192	20,571	181,864
Digital Marketing Copywriter	56,448	19,754	110,083
Analytics Manager	134,232	47,982	258,751
Content Manager	85,344	30,619	164,175

3. United States (USD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Digital Marketing Manager	99,156	25,172	221,953
Search Engine Optimizer Specialist	54,084	15,018	117,198
Social Media Marketing Manager	50,484	14,391	108,280
Digital Marketing Copywriter	48,168	13,804	103,093
Analytics Manager	105,912	34,090	215,465
Content Manager	57,924	21,612	108,935

4. Canada (CAD)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Digital Marketing Manager	65,004	33,333	95,014
Search Engine Optimizer Specialist	46,416	19,812	79,812
Social Media Marketing Manager	57,000	18,977	114,070
Digital Marketing Copywriter	53,625	18,195	106,291
Analytics Manager	99,348	45,210	162,415
Content Manager	59,964	28,593	94,113

5. United Kingdom (GBP)

Position	Annual Salary	Annual Yempo Cost	3-Year Savings
Digital Marketing Manager	32,400	18,950	40,351
Search Engine Optimizer Specialist	24,072	11,030	39,126
Social Media Marketing Manager	32,127	10,541	64,759
Digital Marketing Copywriter	24,000	10,083	41,752
Analytics Manager	58,548	25,906	97,926
Content Manager	34,572	16,173	55,196

Save Big on Overhead Costs

As a company owner or CEO, you will need to consider not only the cost savings that results from not having to pay expensive in-house salaries, but also the savings you get from not having to pay overhead costs.

It's easy to forget that overhead costs can make up more than 30% of the cost of an average employee.

These costs include:

- Recruitment expenses
- Training expenses
- Office space/rent
- Office furniture
- Printing and stationery supplies
- Computer hardware, software, and Internet
- Employment taxes (including social security and unemployment benefit)
- Benefits (including bonuses, health insurance, plus miscellaneous benefits your company might provide its staff)
- Management and administrative overhead

All of these overhead costs are included in Yempo's fee. There are no hidden costs and no surprise expenses.

The Advantages of Choosing Yempo as Your Partner for Outsourcing



Cost Comparison of Insourcing vs Outsourcing Business Operations

Yempo— “Your Employees Offshore”—is a western-owned outsourcing company, providing flexible and low-cost staffing solutions to organizations around the world.

The advantages that Yempo provides are the following:

1. **Flexible staffing solutions:** Enables you to ramp up quickly and scale down without additional fees or compliance concerns.
2. **Low-cost, high-caliber staff selection:** We source the most qualified staff for your company at a fraction of the normal costs, with no recruitment fees.
3. **Monthly billing in your currency:** Our simple billing model is hassle-free, and there is no need to exchange currencies.

We take the time to understand your requirements, source staff with the right skills, and present them to you for you to interview. If you proceed with Yempo, your staff will work under your direction in terms of workload, but we manage all the local day-to-day care, payroll, government compliance, etc.

We essentially “host” your own staff and provide them with the best possible employee experience to ensure loyalty and commitment.

Our staff work in the time zone required by your business, and we bill you in your currency. We only hire staff who speak fluent English and have experience working with Western colleagues and clients to ensure an understanding of Western business etiquette and work practices.

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