

## Complete Cost Comparison of Outsourcing vs. In-House Staffing Solutions

One of the most important reasons that companies choose to outsource their IT operations is the cost savings achievable.

But how much can you really save with IT outsourcing? This is a complex question, since it depends not only on the salaries of in-house IT staff in your location and the cost of providing facilities to those staff but also on the outsourcing provider and the outsourcing destination that you choose.

### Save big on salaries

To give you a ballpark idea of the savings you can expect to achieve with Yempo, we put together a table based on the average salary for specific IT roles in Australia, USA, Canada, Singapore, and the United Kingdom, and compared them to the cost of the same IT roles provided by Yempo.

*Note – The annual salary is **salary only**; while Annual Yempo Cost includes salary, office accommodation, management oversight, all IT infrastructure, office and pantry supplies. It represents the total cost of the employee.*

#### 1. Australia (AUD)

Position	Annual Salary	Annual Yempo Cost	3 Year Savings
Technical Support Analyst	55,000	21,500	100,500
Infrastructure Engineer	100,700	39,820	182,640
Software Developer	67,520	22,410	135,330
Software Tester	63,000	23,110	119,670
Solutions Architect	125,000	48,920	228,240

#### 2. USA (USD)

Position	Annual Salary	Annual Yempo Cost	3 Year Savings
Technical Support Analyst	50,000	16,500	100,550
Infrastructure Engineer	103,000	30,600	217,200
Software Developer	70,000	17,200	158,400
Software Tester	56,000	17,700	114,900
Solutions Architect	115,000	37,600	232,200

**3. Canada (CAD)**

Position	Annual Salary	Annual Yempo Cost	3 Year Savings
Technical Support Analyst	49,300	21,200	84,300
Infrastructure Engineer	90,000	39,100	152,700
Software Developer	63,000	22,100	122,700
Software Tester	52,000	22,800	87,600
Solutions Architect	100,000	48,000	156,000

**4. Singapore (SGD)**

Position	Annual Salary	Annual Yempo Cost	3 Year Savings
Technical Support Analyst	42,000	22,800	57,600
Infrastructure Engineer	60,700	41,900	56,400
Software Developer	49,000	23,800	75,600
Software Tester	42,000	24,600	52,200
Solutions Architect	110,000	51,400	175,800

**5. United Kingdom (GBP)**

Position	Annual Salary	Annual Yempo Cost	3 Year Savings
Technical Support Analyst	29,200	12,500	50,000
Infrastructure Engineer	49,000	23,200	77,400
Software Developer	39,200	13,100	78,300
Software Tester	25,700	13,500	36,600
Solutions Architect	63,900	28,400	106,500

**Save big on overhead costs**

You need to consider not only the cost savings generated by avoiding expensive in-house salaries, but also the savings you get from not having to pay overhead costs for your in-house staff.

It's easy to forget that overhead costs can make up more than 30% of the cost of an average IT employee.

These costs include:

- Recruitment expenses
- Training expenses
- Office space/rent
- Office furniture
- Printing & stationery supplies
- Computer hardware, software & Internet
- Employment taxes (including social security and unemployment benefit)
- Benefits (including bonuses, health insurance, plus miscellaneous benefits your company might provide its staff)
- Management and administrative overhead

All of these overhead costs are included in Yempo's fee. There are no hidden costs and no surprise expenses.

### **The advantages of choosing Yempo as your partner for IT outsourcing**

Yempo - "Your Employees Offshore" - is a western-owned outsourcing company, providing flexible and low-cost staffing solutions to organizations around the world.

The advantages that Yempo provides are:

- 1. Flexible staffing solutions:** Enables you to ramp up quickly and scale down without additional fees or compliance concerns.
- 2. Low cost, high caliber staff selection:** We source the most qualified staff for your company at a fraction of the normal costs, with no recruitment fees.
- 3. Monthly billing in your currency:** Our simple billing model is hassle-free and there is no need to exchange currencies.

We take the time to understand your requirements, source staff with the right skills and present them to you for you to interview. If you proceed, they work under your direction in terms of workload, but we manage all the local day-to-day care, payroll, government compliance, etc.

We essentially "host" your own staff and provide them with the best possible employee experience to ensure loyalty and commitment.

Our staff work in the time zone required by your business and we bill you in your currency. We only hire staff who speak fluent English and have experience working with Western colleagues and clients to ensure an understanding of Western business etiquette and work practices.