

How Much Money Can You Save in Your Startup if You Choose to Outsource with Yempo?

One of the biggest reasons why startups choose to outsource their operations is the potential cost savings for the business.

But how much can startups really save with outsourcing? This is not a very easy question to answer, because the savings you can potentially enjoy will depend not only on the salaries of in-house staff in your location (compared to the salaries of your potential outsourced staff) as well as the cost of providing facilities to those staff, but also on your preferred outsourcing provider and outsourcing destination.

Save big on salaries

To give you a ballpark idea of the savings you can expect to get with Yempo, we've put together a table based on the average salary for specific roles (Virtual Assistant, Marketing Specialist, and HR Specialist) in Australia, the United States, and the Philippines and compared them to the cost of the same roles provided by Yempo.

*Note – The annual salary is **salary only**; while Annual Yempo Cost includes salary, office accommodation, management oversight, all IT infrastructure, office and pantry supplies. It represents the total cost of the employee.*

1. Australia (AUD)

Position	Annual Salary (AUD)	Annual Yempo Cost	3-Year Savings
Virtual Assistant	44,013.00	18,141.45	77,614.65
Marketing Specialist	67,908.96	18,984.53	146,773.28
HR Specialist	69,908.04	18,136.13	155,315.73
Software Developer	67,520.00	22,410.00	135,330.00
General Accountant	56,166.00	19,624.00	109,626.00

2. USA (USD)

Position	Annual Salary (AUD)	Annual Yempo Cost	3-Year Savings
Virtual Assistant	33,010.56	13,687.86	57,968.11
Marketing Specialist	50,820.00	14,312.93	109,521.21
HR Specialist	50,624.04	13,683.91	110,820.38
Software Developer	70,000.00	17,200.00	158,400.00
General Accountant	51,000.00	15,129.00	107,613.00

3. Canada (CAD)

Position	Annual Salary (AUD)	Annual Yempo Cost	3-Year Savings
Virtual Assistant	35,291.52	17,910.98	52,141.62
Marketing Specialist	49,488.96	18,729.60	92,278.09
HR Specialist	54,096.96	17,905.82	108,573.43
Software Developer	63,000.00	22,100.00	122,700.00
General Accountant	50,000.00	19,534.00	91,399.00

4. Singapore (SGD)

Position	Annual Salary (AUD)	Annual Yempo Cost	3-Year Savings
Virtual Assistant	28,524.00	19,404.30	27,359.10
Marketing Specialist	46,002.00	20,254.06	77,243.83
HR Specialist	43,762.92	19,398.84	73,091.94
Software Developer	49,000.00	23,800.00	75,600.00
General Accountant	47,262.00	20,762.00	79,500.00

5. United Kingdom (GBP)

Position	Annual Salary (AUD)	Annual Yempo Cost	3-Year Savings
Virtual Assistant	23,974.92	9,889.24	42,257.04
Marketing Specialist	32,650.92	10,365.83	66,855.28
HR Specialist	39,111.00	9,886.23	87,674.30
Software Developer	39,200.00	13,100.00	78,300.00
General Accountant	42,000.00	10,632.00	94,104.00

Save big on overhead costs

You need to consider not only the cost savings generated by avoiding expensive in-house salaries, but also the savings you get from not having to pay overhead costs for your in-house staff.

It's easy to forget that overhead costs can make up more than 30% of the cost of an average employee.

These costs include:

- Recruitment expenses
- Training expenses
- Office space/rent
- Office furniture
- Printing & stationery supplies
- Computer hardware, software, and Internet
- Employment taxes (including social security and unemployment benefit)
- Benefits (including bonuses, health insurance, plus miscellaneous benefits your company might provide its staff)
- Management and administrative overhead

All of these overhead costs are included in Yempo's fee. There are no hidden costs and no surprise expenses.

The advantages of choosing Yempo as your partner for outsourcing

Yempo—"Your Employees Offshore"—is a western-owned outsourcing company, providing flexible and low-cost staffing solutions to organizations around the world.

The advantages that Yempo provides are:

- 1. Flexible staffing solutions:** Enables you to ramp up quickly and scale down without additional fees or compliance concerns.
- 2. Low cost, high-caliber staff selection:** We source the most qualified staff for your company at a fraction of the normal costs, with no recruitment fees.

- 3. Monthly billing in your currency:** Our simple billing model is hassle-free, and there is no need to exchange currencies.

We take the time to understand your requirements, source staff with the right skills, and present them to you for you to interview. If you proceed, they work under your direction in terms of workload, but we manage all the local day-to-day care, payroll, government compliance, etc.

We essentially “host” your own staff and provide them with the best possible employee experience to ensure loyalty and commitment.

Our staff work in the time zone required by your business, and we bill you in your currency. We only hire staff who speak fluent English and have experience working with Western colleagues and clients to ensure an understanding of Western business etiquette and work practices.